

CONSOLIDATED FINANCIAL STATEMENTS

Year Ended June 30, 2018

with

Independent Auditors' Report

and

Single Audit Reports

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Independent Auditors' Report

The Board of Directors Cascade AIDS Project

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Cascade AIDS Project (the Organization), which comprise the consolidated statement of financial position as of June 30, 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Cascade AIDS Project as of June 30, 2018, and the changes in its consolidated net assets and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of Federal awards on pages 21 and 22, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements*, *Cost Principles*, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of Federal awards is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited Cascade AIDS Project's 2017 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated November 21, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

Houman, Souver & Senmot, P.C.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 30, 2018, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Lake Oswego, Oregon

Consolidated Statement of Financial Position

June 30, 2018 (With Comparative Amounts for 2017)		2018		2017
ASSETS				
Cash and cash equivalents	\$	704,910	\$	373,224
Investments (Note 2)	·	-	·	383,988
Contracts receivable (Note 3)		948,311		845,646
Contributions and grants receivable - net (Note 4)		165,218		169,251
Other accounts receivable (Note 5)		185,159		10,817
Prepaid expenses		101,270		111,789
Deposits and other assets		55,027		57,451
Property and equipment - net (Notes 6 and 16)		3,456,735		3,616,530
Total assets	<u>\$</u>	5,616,630	\$	5,568,696
LIABILITIES AND NET	ASSETS			
Liabilities:				
Accounts payable and accrued expenses	\$	110,937	\$	127,135
Accrued payroll and related expenses	-	254,482	_	139,937
Line of credit (Note 8)		-		137,000
Deferred revenue		419,801		395,509
Deferred rent and lease incentive (Note 16)		659,680		699,689
Notes payable (<i>Note 7</i>)		1,951,886		1,575,822
Total liabilities		3,396,786		3,075,092
Commitments and contingencies (Notes 15, 16, and 17)				
Net assets:				
Unrestricted:				
Available for programs and general operations		877,216		771,361
Net investment in property and equipment		1,066,085		1,527,493
Total unrestricted		1,943,301		2,298,854
Temporarily restricted (Note 9)		276,543		194,750
Total net assets		2,219,844		2,493,604
Total liabilities and net assets	\$	5,616,630	\$	5,568,696

Consolidated Statement of Activities

June 30, 2018 (With Comparative Totals for 2017)

		Temporarily	Total			
	Unrestricted	Restricted	2018	2017		
Revenues, gains, and other						
support:						
Contracts and cooperative						
agreements (Note 10)	\$ 6,355,681	\$ -	\$ 6,355,681	\$ 5,352,256		
Net patient service and pharmacy	4 0,200,000	*	4 0,000,000	+ -,,		
revenue (net of contractual						
allowances and discounts)	667,852	_	667,852	19,484		
Contributions and grants	514,371	206,267	720,638	1,040,070		
In-kind contributions (<i>Note 11</i>)	109,603		109,603	113,133		
Special events, net of direct	105,000		10,000	110,100		
expenses (Note 12)	559,592	_	559,592	613,940		
Investment return (Note 2)	5,423	_	5,423	46,739		
,			2,123	10,733		
Net revenues and gains	8,212,522	206,267	8,418,789	7,185,622		
Net assets released from						
restrictions (Note 13)	124,474	(124,474)				
Net revenues, gains, and						
other support	8,336,996	81,793	8,418,789	7,185,622		
Expenses (Note 14):						
Program services	7,445,008	_	7,445,008	5,868,367		
Supporting services:	7,112,000		7,112,000	2,000,207		
Management and general	649,672	_	649,672	523,910		
Financial development	597,869	-	597,869	658,100		
•		-				
Total expenses	8,692,549		8,692,549	7,050,377		
Increase (decrease) in net assets	(355,553)	81,793	(273,760)	135,245		
Net assets, beginning of year	2,298,854	194,750	2,493,604	2,358,359		
Net assets, end of year	\$ 1,943,301	\$ 276,543	\$ 2,219,844	\$ 2,493,604		

Consolidated Statement of Functional Expenses

June 30, 2018 (With Comparative Totals for 2017)

			Progran	n Services		
	Housing and	Prevention and	Southwest		Advocacy	
	Support	Education	Washington	Primary Care	and Public	
	Services	Services	Services	Services	Policy	Total
Payroll and related						
expenses	\$ 1,648,867	\$ 821,269	\$ 438,535	\$ 346,857	\$ 30,059	\$ 3,285,587
Professional fees	36,787	8,170	545	105,689	12,813	164,004
Direct client assistance	2,017,498	358	303,603	161	-	2,321,620
Training and recognition	12,934	2,516	3,128	4,325	2,364	25,267
Educational outreach						
and advertising	5,295	15,301	5,195	20,510	4,003	50,304
Printing and copying	1,627	1,849	529	2,480	312	6,797
Postage and shipping	888	62	95	40	5	1,090
Supplies	25,905	53,773	7,543	200,415	1.066	288,702
Transportation	22,598	13,237	17,683	5,092	9,985	68,595
Dues and subscriptions	380	962		1,672	6,888	9,902
Occupancy	244,157	136,911	42,745	17,285	4,122	445,220
Repairs, maintenance,	2,10,	100,511	,,	17,200	.,	,==0
and equipment						
purchases	26,604	18,909	9,553	82,293	171	137,530
Insurance	17,607	9,751	3,880	7,182	156	38,576
Food and beverages	7,327	2,070	1,285	1,377	3,078	15,137
Grant expense	-	2,124	-	1,577	-	2,124
Bad debt expense	-	2,124	-	2	-	2,124
Interest expense	_	_	_	87,268	_	87,268
Special events	-	-	_	07,200	-	67,206
Other	100	333	-	45,058	1,470	46,961
Other	100			45,038	1,470	40,901
Total expenses before						
administrative allocation,						
depreciation and						
amortization, and in-kind						
expenses	4,068,574	1,087,595	834,319	927,706	76,492	6,994,686
•	.,,.	-,,	32 1,2 27	,	, , , , , _	0,22 1,000
Administrative allocation	147,145	87,743	21,986	14,426	1,346	272,646
Depreciation and	1.7,1.0	07,7.5	21,500	1.,.20	1,5 .0	272,010
amortization	72,884	44,713	41,841	9,241	715	169,394
In-kind expenses	4,615	-	-	1,100	2,567	8,282
in kind expenses	4,013	· 		1,100	2,307	0,202
Total expenses	4,293,218	1,220,051	898,146	952,473	81,120	7,445,008
Less costs netted with						
revenue						
Tevenue				· 		
	\$ 4,293,218	\$ 1,220,051	\$ 898,146	\$ 952,473	\$ 81,120	\$ 7,445,008

	S	Supporting Service	es		
Ma	anagement	Financial		To	otal
an	d General	Development	Total	2018	2017
\$	656,412	\$ 381,600	\$ 1,038,012	\$ 4,323,599	\$ 3,602,600
	133,144	12,620	145,764	309,768	196,046
	189	-	189	2,321,809	1,910,293
	10,492	1,842	12,334	37,601	25,153
	4,499	1,277	5,776	56,080	39,638
	1,175	5,188	6,363	13,160	37,819
	2,387	1,853	4,240	5,330	12,322
	8,020	5,663	13,683	302,385	128,152
	4,443	873	5,316	73,911	59,839
	3,317	1,131	4,448	14,350	12,911
	77,380	32,365	109,745	554,965	596,731
	9,557	3,389	12,946	150,476	81,026
	2,833	3,119	5,952	44,528	40,898
	8,916	3,010	11,926	27,063	33,882
	-	-	-	2,124	16,423
	-	2,000	2,000	2,002	-
	-	-	-	87,268	22,130
	-	512,086	512,086	512,086	430,206
	14,278	5,408	19,686	66,647	17,150
	937,042	973,424	1,910,466	8,905,152	7,263,219
	(310,922)	38,276	(272,646)	-	-
	5,621	14,864	20,485	189,879	104,231
	17,931	83,391	101,322	109,604	113,133
	649,672	1,109,955	1,759,627	9,204,635	7,480,583
		(512,086)	(512,086)	(512,086)	(430,206)
\$	649,672	\$ 597,869	\$ 1,247,541	\$ 8,692,549	\$ 7,050,377

Consolidated Statement of Cash Flows

June 30, 2018 (With Comparative Totals for 2017)		2018		2017
Cash flows from operating activities:				
Increase (decrease) in net assets	\$	(273,760)	\$	135,245
Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities:				
Realized and unrealized gain on investments		(4,786)		(38,792)
Depreciation and amortization		189,879		104,231
Amortization of debt issuance costs		2,168		-
Bad debt expense		2,002		-
Net changes in:				
Contracts receivable		(102,665)		(62,413)
Contributions and grants receivable		2,031		(135,223)
Other accounts receivable		(174,342)		(10,817)
Prepaid expenses		(30,985)		(13,864)
Deposits and other assets		2,424		11,387
Accounts payable and accrued expenses		25,306		(106,499)
Accrued payroll and related expenses		114,545		17,543
Deferred revenue		24,292		110,842
Deferred rent and lease incentive		(40,009)		128,753
Net cash provided (used) by operating activities		(263,900)		140,393
Cash flows from investing activities:				
Proceeds from sales of investments		391,182		9,738
Other receivables		-		153,194
Purchase of investments		(2,408)		(9,386)
Purchase of property and equipment		(30,084)		(1,271,508)
Net cash provided (used) by investing activities		358,690		(1,117,962)
Cash flows from financing activities:		,		() , , ,
Net advances (payments) on line of credit		(127,000)		137,000
Proceeds from long-term debt		(137,000) 404,724		400,000
Principal payments on long-term debt		(30,828)		(21,280)
Net cash provided by financing activities		236,896		515,720
Increase (decrease) in cash and cash equivalents		331,686		(461,849)
Cash and cash equivalents, beginning of year		373,224		835,073
Cash and cash equivalents, end of year		704,910	\$	373,224
Cash paid during the year for interest	\$	75,297	\$	77,398
	*	,= , ,	4	,2 > 0
Supplemental disclosures of non-cash financing activities: Property and equipment acquired in exchange for deferred lease incentive	¢		¢	570.026
Property and equipment accrued in accounts payable	\$	- -	\$	570,936 22,624

The accompanying notes are an integral part of the consolidated financial statements.

Notes to Consolidated Financial Statements

1. Nature of Organization and Summary of Significant Accounting Policies

Organization - Founded in 1983 and incorporated in 1985, Cascade AIDS Project (the Organization) is a private, nonprofit Organization whose mission is to prevent HIV infections, support and empower people living with or affected by HIV, and eliminate HIV-related stigma and health disparities. The Organization is the oldest and largest AIDS Service Organization in Oregon and Southwest Washington and provides HIV supportive housing and care services, youth and family programming, prevention services, community education, and leadership in public policy and advocacy. The Organization's programs serve the broad and diverse set of communities impacted by HIV, from culturally specific programs focused on the gay, bisexual, and trans community, communities of color, as well as individuals, and families living with HIV. In 2017, the Organization expanded its mission to include the provision of direct health care services to the broader LGBTQ+ community with the opening of its primary care health center, Prism Health.

Program Services - The following programs are provided by the Organization:

Housing and Support - The Housing and Support Services Department offers one-on-one support in finding and maintaining housing, coordinates case management intake, offers educational programs to help people living with HIV thrive at home and at work, builds community among the HIV positive, and strengthens families. 883 households received rent, utility, and emergency assistance, and 1,014 HIV-positive people received some form of support services for the year ended June 30, 2018. Assistance with housing includes both long-term and short-term or emergency housing assistance and help moving and finding furnishings. Support services include a program to help clients find meaningful employment and also workshops in budgeting and being a good tenant. Peer mentor programs help people experiencing mental illness and/or substance abuse find and stay in medical care and housing, and culturally specific navigation programs serve African American and Latino clients seeking housing and support services. Programs include Camp KC, a week-long residential camp for HIV infected and affected children.

<u>Prevention and Education</u> - The Prevention and Education Department annually provides services to 2,294 people during the year ended June 30, 2018. The Department offers HIV/STI testing services in various locations across Multnomah, Clackamas, Washington, and Clark counties with 3,345 HIV tests completed during the year ending June 30, 2018. The Department also offers low barrier testing through Pivot. Pivot is a community space dedicated to the health and wellness of all gay/bisexual/queer men and trans-identified people with a focus on sexual health and HIV.

Additional services include: programs that support people living with HIV, connecting newly diagnosed individuals with medical care, assisting individuals in enrolling and navigating health insurance, helping clients access pre-exposure prophylaxis (PrEP), providing safer sex materials, and educating the community at large about HIV.

Notes to Consolidated Financial Statements - Continued

1. Nature of Organization and Summary of Significant Accounting Policies - Continued Program Services - Continued

Southwest Washington Services - In partnership with the Washington State Department of Health, the Organization opened a new office in Southwest Washington during the year ended June 30, 2017. The SW Washington program offers a wide range of unified Care and Prevention services, providing culturally affirming, trauma-informed services to residents of SW Washington (Clark and Skamania counties). During the year ended June 30, 2018, staff members enrolled 305 clients in Medical Case Management services and provided housing assistance to 82 households (short and longer term rent assistance, emergency rental assistance, and move-in costs). Other services provided onsite include navigation services (connecting clients to mental health care and substance abuse treatment), wellness case management, housing advocacy and support, insurance enrollment, PrEP Navigation, STI screening and treatment, providing safer sex supplies, and community education and outreach.

<u>Primary Care Services</u> - Prism Health delivers primary care to the general public with an emphasis on providing culturally relevant, affirming and non-judgmental care to the LGBTQ+ community. Prism Health opened for patients on May 2, 2017. During the year ending June 30, 2018, Prism Health saw 547 new patients.

<u>Advocacy and Public Policy</u> - The Advocacy and Public Policy department advocates for effective HIV public policy at all levels of government. The Organization engages in efforts to advance progressive HIV/AIDS policy and legislation and to educate people living with HIV about how to advocate for their health.

Basis of Accounting - The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP) and the principles of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes in accordance with activities or objectives specified by donors.

Principles of Consolidation - The consolidated financial statements include the accounts of the Organization and CAP Belmont LLC, a limited liability company that is wholly owned by the Organization. CAP Belmont LLC was formed during 2016. All significant inter-organization balances and transactions have been eliminated.

Notes to Consolidated Financial Statements - Continued

1. Nature of Organization and Summary of Significant Accounting Policies - Continued

Basis of Presentation - Net assets and all balances and transactions are presented based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets not subject to donor-imposed stipulations or inherent time restrictions.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that will be met by actions of the Organization and/or the passage of time. These balances include the unexpended portion of externally restricted contributions and investment return to be used for specific programs and activities as directed by the donor, as well as contributions receivable that are inherently time restricted.

Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

Use of Estimates - The preparation of consolidated financial statements in conformity with GAAP requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates are used in the consolidated financial statements for, among other things, the calculation of depreciation and amortization expense, the allowance for doubtful accounts, and functional allocation of expenses.

Contributions - Contributions, which include unconditional promises to give (pledges), are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. An allowance for uncollectible contributions receivable is recorded based on management's assessment of the specific amounts outstanding.

Revenues received with donor imposed restrictions that are met in the same year received are reported as revenues in the unrestricted net asset class.

Contributions of Long-Lived Assets - Contributions of property and equipment without donor stipulations concerning the use of such long-lived assets are reported as revenues of the unrestricted net asset class. Contributions of cash or other assets to be used to acquire land, building, and equipment without such donor stipulations are reported as revenues of the temporarily restricted net asset class; the restrictions are considered to be released at the time of acquisition of such long-lived assets.

Notes to Consolidated Financial Statements - Continued

1. Nature of Organization and Summary of Significant Accounting Policies - Continued

Cash Equivalents - The Organization considers all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

Investments - Investments in debt and equity securities are carried at fair value. Net appreciation or depreciation in the fair value of investments, which consists of the realized and unrealized gains or losses of those investments, is shown in the consolidated statement of activities as a component of investment return. Investments in cash equivalents are carried at cost plus accumulated interest, which approximates fair value.

Contracts Receivable - Contracts receivable are recognized as services are provided. The Organization considers contracts receivable to be fully collectible at year end. Accordingly, an allowance for doubtful accounts is not deemed necessary.

Property and Equipment - Property and equipment are carried at cost when purchased and at estimated fair value when acquired by gift. Depreciation and amortization are provided on a straight-line basis over the estimated useful lives of the respective assets, which are generally 5 to 35 years. The Organization capitalizes all property and equipment purchases over \$2,500.

Debt Issuance Costs - Debt issuance costs are reported net with the related long-term debt and are amortized using the straight line method over the term of such debt. Amortization of debt issuance costs is included with interest expense.

Deferred Rent - For lease agreements that contain lease incentives and/or rent escalation clauses, the Organization records a deferred rent liability and amortizes it on a straight-line basis over the term of the lease.

Revenue Recognition - All contributions and grants are considered available for unrestricted use unless specifically restricted by the donor. Bequests are recorded as revenue at the time the Organization has an established right to the bequest and the proceeds are measurable. Service revenues are recognized at the time services are provided and the revenues are earned. Service revenues received in advance of being earned and sponsorship revenues received in advance of the related event are recorded as deferred revenue.

Net Patient Service Revenue - The Organization recognizes patient service revenue associated with services provided to patients who have third-party payor coverage on the basis of contractual rates for the services rendered.

Benefits Provided to Donors at Special Events - The Organization conducts special fundraising events in which a portion of the gross proceeds paid by the participants represents payment for the direct cost of the benefits received by participants at the event. Unless a verifiable, objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Organization.

Advertising Expenses - Advertising costs are charged to expense as they are incurred.

Notes to Consolidated Financial Statements - Continued

1. Nature of Organization and Summary of Significant Accounting Policies - Continued

Income Taxes - The Organization is exempt from Federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state law. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements.

CAP Belmont LLC is a disregarded entity for income tax purposes. As such, its activities are reported on the Organization's annual information returns that are filed with the Internal Revenue Service.

Under GAAP, the recognition of an estimated tax liability and related disclosures is required for tax positions taken by the Organization that may not be sustained under examination by a taxing authority. Management does not believe the Organization has any significant tax positions that would not be sustained under examination and, accordingly, has not recorded an estimated liability. The Organization did not record any penalty or interest related to its tax positions and, if any were recorded, those amounts would be included with management and general expenses.

Administrative Allocation - The Organization's administrative allocation includes management and general costs that directly benefit program services.

Concentrations of Risk - The Organization's financial instruments consist primarily of cash equivalents, contracts receivable, and investments. These financial instruments may subject the Organization to concentrations of credit and other risk. At June 30, 2018, and frequently during the fiscal year, cash and cash equivalents balances exceeded amounts insured by the Federal Deposit Insurance Corporation. Contracts receivable are due primarily from governmental agencies and are deemed to be low in risk. The Organization held no investment securities at June 30, 2018.

Other Concentrations - The majority of the Organization's revenue is derived from local governments, foundations, and individuals in the Portland metropolitan area. The majority of the Organization's labor force is covered by a collective bargaining agreement. The agreement expires March 31, 2022.

Reclassifications - Certain reclassifications have been made to the 2017 consolidated financial statements to conform to the 2018 presentation. These reclassifications have no impact on previously reported change in net assets.

Summarized Financial Information for 2017 - The accompanying financial information as of and for the year ended June 30, 2017, is presented for comparative purposes only and is not intended to represent a complete financial statement presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Notes to Consolidated Financial Statements - Continued

2.	Investments

Investments consist of the following at June 30:

	2018	2017
Cash equivalents	\$ -	\$ 17,906
Mutual funds	-	356,646
Common stock	 	 9,436
	 	 _
	\$ 	\$ 383,988

All investments were converted to cash during the year ended June 30, 2018.

Investment return consists of the following for the years ended June 30:

	2018	2017
Interest and dividend income Realized and unrealized gain on investments	\$ 637 4,786	\$ 7,947 38,792
	\$ 5,423	\$ 46,739

3. Contracts Receivable

	2018	2017
Multnomah County	\$ 334,705	\$ 433,539
Washington County	11,603	21,100
Clackamas County	17,530	8,835
State of Washington, Department of Health	156,742	94,911
Home Forward	10,964	43,713
Centers for Disease Control and Prevention	21,268	47,216
Department of Housing and Urban Development	63,097	36,649
State of Oregon, Health Division	286,392	118,499
Transition Projects, Inc.	3,616	2,830
Our House of Portland	6,997	16,057
Rand Data Integration	33,324	22,297
Other	 2,073	
	\$ 948,311	\$ 845,646

Notes to Consolidated Financial Statements - Continued

4. Contributions and Grants Receivable

Contributions and grants receivable at June 30 consist of the following:

		2018	2017
Unconditional promises expected to be collected in: ^A			
Less than one year One to five years ^B		9,485 \$ 2,550	125,333 51,216
	17.	2,035	176,549
Less allowance for doubtful accounts	((6,817)	(7,298)
	\$ 16	5,218 \$	169,251

^AApproximately 35 percent of the balance at June 30, 2018, is due from two donors.

5. Other Accounts Receivable

		2018	2017
Patient service revenue Pharmacy revenue	\$	74,093 111,066	\$ 10,817
	<u>\$</u>	185,159	\$ 10,817

At June 30, 2018, patient service revenue receivable includes \$11,431 that has been outstanding for greater than 90 days. Management does not believe an allowance for uncollectible accounts is necessary.

^BManagement has not recorded a present value discount for these amounts as it is deemed immaterial.

Notes to Consolidated Financial Statements - Continued

6.	Property and Equipment - Net			
			2018	2017
	Land Building and improvements Office equipment Computer equipment Leasehold improvements	\$	403,000 2,457,421 206,689 277,302 621,182	\$ 403,000 2,427,337 218,730 265,261 621,182
			3,965,594	3,935,510
	Less accumulated depreciation and amortization		(508,859)	(318,980)
	Net property and equipment	\$	3,456,735	\$ 3,616,530
7.	Notes Payable - Net			
	Notes payable - net consist of the following at June 30:		•040	-04-
			2018	2017
	Note payable to Wells Fargo Bank. Balance paid in full during the year ended June 30, 2018.		\$ -	\$1,575,822
	Note payable to Heritage Bank in monthly installments of \$10,921 including interest at 4.648 percent per annum through December 2027, at which time the rate will reset based on the change in the ten year Federal Home Loan Bank of Des Moines, resetting every ten years through the maturity date of the note in January 2043 (including net unamortized de issuance costs of \$51,814 at June 30, 2018). Secured by a deed of trust and assignment of rents on real property with a net boo value of \$2,765,784.	l	1,828,681	-
	Note payable to Heritage Bank in monthly installments of \$748 including interest at 4.96 percent per annum. Final balloon payment due December 2019, secured			
	by substantially all assets of the Organization.		123,205	
			\$1,951,886	\$1,575,822

Notes to Consolidated Financial Statements - Continued

7. Notes Payable - Net - Continued

Future principal maturities are as follows at June 30, 2018:

Years Ending June 30,	Amount
2019	\$ 46,027
2020	168,996
2021	47,621
2022	49,915
2023	52,318
Thereafter	1,638,823
	2,003,700
Less unamortized loan issuance costs	(51,814)
	\$ 1,951,886

8. Line of Credit

At June 30, 2017, the Organization has a \$200,000 revolving line of credit with Wells Fargo Bank. Interest is payable at the bank's index rate plus .5 percent per annum (4.75 percent at June 30, 2017), with an interest rate floor of 4 percent. The line of credit is secured by the Organization's investments. The outstanding balance on the line of credit was \$-0- and \$137,000 for the years ended June 30, 2018 and 2017, respectively.

Subsequent to June 30, 2017, the balance on the line of credit was paid in full and the line of credit was cancelled.

9. Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30 consist of the following:

	2018	2017
Prism Clinic	\$ 87,217	\$ -
STI Prevention and Testing	3,400	19,000
HIV and aging	34,100	_
Future periods	 151,826	 175,750
	\$ 276,543	\$ 194,750

Notes to Consolidated Financial Statements - Continued

10. Contracts and Cooperative Agreements

Revenue was earned for services provided under contracts and cooperative agreements with the following agencies, for the years ended June 30:

	2018	2017
Multnomah County	\$ 3,319,618	\$ 2,381,138
Home Forward	75,460	152,367
State of Oregon, Health Division	1,085,944	1,205,274
Centers for Disease Control and Prevention	339,409	367,427
Department of Housing and Urban Development	380,824	435,798
Washington County	99,859	120,519
Clackamas County	93,410	91,156
State of Washington, Department of Health	721,541	375,175
Transition Projects, Inc.	23,206	19,604
Our House of Portland	83,711	75,043
Other	 132,699	128,755
	\$ 6,355,681	\$ 5,352,256

11. In-Kind Contributions

The Organization reports as revenue the fair value of contributed services received where the services require specialized skills, are provided by individuals possessing these skills, and represent services that would have been purchased had they not been donated. During the years ended June 30, 2018 and 2017, the Organization recorded in-kind contributions of services totaling \$14,880 and \$32,833, respectively, primarily benefiting management and general and financial development activities.

In addition, the Organization regularly receives contributed services from a large number of volunteers who assist in fundraising and other program efforts and activities but do not meet the reporting standards referred to in the preceding paragraph.

In-kind contributions of equipment and other materials are recorded where there is an objective basis on which to value these contributions and the contributions are an integral part of the Organization's activities. During the years ended June 30, 2018 and 2017, the Organization recorded \$94,723 and \$80,300, respectively, in contributed advertising, materials, equipment, and supplies.

Notes to Consolidated Financial Statements - Continued

12. Special Events

A summary of the Organization's major fundraising events for the years ended June 30 is as follows:

	AIDS	Art	Other	To	tal	
	Walk	Auction	Events	2018	2017	
Gross revenue	\$ 293,601	\$ 641,687	\$ 135,127	\$1,070,415	\$1,044,146	
Less direct expenses	(134,310)	(303,310)	(73,203)	(510,823)	(430,206)	
Net special event revenue	\$ 159,291	\$ 338,377	\$ 61,924	\$ 559,592	\$ 613,940	

13. Net Assets Released from Restrictions

During the year ended June 30, 2018, the Organization released restricted net assets totaling \$124,474 by incurring expenses in satisfaction of donor restrictions or by the occurrence of other events specified by donors.

14. Expenses

The costs of providing the various programs and activities of the Organization have been summarized on a functional basis in the consolidated statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Expenses by natural classification are presented in the consolidated statement of functional expenses.

15. Significant Sources of Revenue and Contingencies

A majority of the Organization's revenue is earned under service contracts with Multnomah County, the City of Portland, the State of Oregon Health Division, the Centers for Disease Control and Prevention, and the Department of Housing and Urban Development. Amounts received or receivable under these contracts are subject to audit and adjustment by these and other organizations. Any expenditures or claims disallowed as a result of such audits would become a liability. In the opinion of the Organization's management, any adjustments that might result from such audits would not be material to the Organization's overall consolidated financial statements.

Notes to Consolidated Financial Statements - Continued

16. Operating Lease Commitments

The Organization leases office facilities under operating leases expiring in April 2020 and June 2026, which provide for escalating payments. The total lease amount is charged to expense over the life of the lease on a straight-line basis with the unpaid portion included in deferred rent and lease incentive liability. These leases also include lease incentives for renovation of the spaces totaling \$77,376 and \$493,560, respectively. The value of the renovations is included in property and equipment. The lease incentives are amortized over the life of the leases on a straight-line basis as an offset to rent expense with the remaining obligation included in deferred rent and lease incentive liability.

The Organization also leases various equipment under operating lease agreements that expire through March 2023.

Future minimum lease payments at June 30, 2018, are as follows:

Years Ending June 30,	Amount
2019	\$ 539,627
2020	542,516
2021	490,759
2022	497,035
2023	496,325
Thereafter	1,552,656
	<u>\$ 4,118,918</u>

The above table excludes a number of month-to-month and other short-period leases entered into by the Organization's housing department on behalf of the transitional housing clients it serves.

Rent expense for the years ended June 30, 2018 and 2017, totaled \$515,496 and \$534,792, respectively.

17. Retirement Plan

The Organization provides substantially all full-time and part-time employees with a qualified profit sharing retirement plan (the Plan) as described under Section 401(k) of the IRC. Employees, who have completed at least 30 consecutive days of employment and have attained the age of 21, may elect to make voluntary contributions to the Plan on a pre-tax basis, up to the limits allowed by law. The Organization makes matching contributions to the Plan up to 3 percent of the annual compensation of each eligible employee. Employees select from several investment options. Contributions to the Plan from the employees vest as accrued, and contributions from the Organization vest over three years. Contributions by the Organization to the Plan totaled \$71,411 and \$60,321 for the years ended June 30, 2018 and 2017, respectively.

Notes to Consolidated Financial Statements - Continued

18. Subsequent Events

Management has evaluated subsequent events through December 7, 2018, the date the consolidated financial statements were available for issue.

Single Audit Reports

Schedule of Expenditures of Federal Awards

Year Ended June 30, 2018				
Federal Grantor	Federal	Pass-Through		
Pass-Through Grantor	CFDA	Entity Identifying	Fed	leral
Program or Cluster Title	Number	Number	Expenditure	
U.S. Department of Health and Human Services: Multnomah County Health Department:				
HIV Emergency Relief Project Grants	93.914	4400003144		
THE Emergency Rener Project Grants	75.711	4400003777		
		4400003977		
		4400003978		
		4400003990		
		4400004016	\$ 5	30,218
Special Projects of National Significance	93.928	4400000318		18,398
Centers for Disease Control and Prevention - Direct Award: HIV Prevention Activities - Non-Governmental				
Organization Based	93.939	N/A	3	23,753
Oregon Health & Science University:				
Ryan White HIV/AIDS Dental Reimbursement and				
Community Based Dental Partnership Grants	93.924	1004285		2,783
Multnomah County Health Department:				
HIV Prevention Activities - Health Department				
Based	93.940	4400003317	2	16,432
Washington County Community Health Department:				
HIV Prevention Activities - Health Department Based	93.940	BCC 16-1112		62,099
Daseu	93.940	BCC 10-1112	,	02,099
Clackamas County Community Health: HIV Prevention Activities - Health Department				
Based	93.940	8423		59,783
		Total CFDA No. 93.940	3.	38,314
State of Washington, Department of Health:				
HIV Care Formula Grants	93.917	CB022493		24,623
Rand Corporation:				
HIV-Related Training and Technical Assistance	93.145	U1SHA29299	1	24,329
Carried forward			1,3	62,418

Schedule of Expenditures of Federal Awards - Continued

Year Ended June 30, 2018			
Federal Grantor Pass-Through Grantor Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Federal Expenditures
Brought forward			\$ 1,362,418
State of Oregon, Department of Human Services: Children's Health Insurance Program	93.767	154369	50,000
Human Immunodeficiency Virus (HIV)/Acquired Immunodeficiency Virus Syndrome (AIDS) Surveillance	93.944	153903	43,786
Total U.S. Department of Health and Human Services			1,456,204
U.S. Department of Housing and Urban Development:			
Direct Award: Continuum of Care Program	14.267	N/A	380,824
Transition Projects: Continuum of Care Program	14.267	None	22,346
		Total CFDA No. 14.267	403,170
Multnomah County Joint Office of Homeless Services: Housing Opportunities for Persons with AIDS	14.241	4400003517	1,292,294
Our House of Portland : Housing Opportunities for Persons with AIDS	14.241	ORH13008	83,711
State of Oregon, Department of Human Services: Housing Opportunities for Persons with AIDS	14.241	152617/144650 155771	426,009
		Total CFDA No. 14.241	1,802,014
Home Forward:		0 :200	
Moving to Work Demonstration Program	14.881	C1900	10,148
Total U.S. Department of Housing and Urban Development			2,215,332
Total Federal expenditures			\$ 3,671,536

No federal awards were passed through to subrecipients.

Notes to Schedule of Expenditures of Federal Awards

1. Significant Accounting Policies

Basis of Presentation - The accompanying schedule of expenditures of Federal awards (the Schedule) of Cascade AIDS Project includes all Federal grant activity of Cascade AIDS Project and has been prepared using the accrual basis of accounting. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirement for Federal Awards* (Uniform Guidance). Therefore, some amounts presented in the Schedule may differ from amounts presented in, or used in the preparation of, the consolidated financial statements. Pass-through entity numbers are presented when available. Because the Schedule presents only a selected portion of the operations of Cascade AIDS Project, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Cascade AIDS Project.

2. Expenditures

Expenditures reported on the schedule are recognized following cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Organization recovers indirect costs based on the specific provisions outlined in its contracts. If no rate is specified, the Organization uses the 10 percent de minimis indirect cost rate allowed by the Uniform Guidance.



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Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Consolidated Financial Statements Performed in Accordance with *Government Auditing Standards*

The Board of Directors Cascade AIDS Project

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Cascade AIDS Project (the Organization), which comprise the consolidated statement of financial position as of June 30, 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated December 7, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Organization's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of the Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Houman, Souver & Schmot, P.C.

Lake Oswego, Oregon December 7, 2018



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Independent Auditors' Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance

The Board of Directors Cascade AIDS Project

Report on Compliance for Each Major Federal Program

We have audited Cascade AIDS Project's (the Organization) compliance with the types of compliance requirements described in the *U.S. Office of Management and Budget (OMB) Compliance Supplement* that could have a direct and material effect on each of the Organization's major Federal programs for the year ended June 30, 2018. The Organization's major Federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with Federal statutes, regulations, and the terms and conditions of its Federal awards applicable to its Federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major Federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major Federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each of the Organization's major Federal programs. However, our audit does not provide a legal determination of the Organization's compliance.

Opinion on Each Major Federal Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major Federal programs for the year ended June 30, 2018.

Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each of its major Federal programs to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major Federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a Federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Houman, Souver & Sermios, P.C.

Lake Oswego, Oregon

December 7, 2018

Schedule of Findings and Questioned Costs

Year Ended June 30, 2018				
Section 1 - Summary of Auditors' Results				
Financial Statements:				
Type of auditors' report issued:	Unmodified			
Internal control over financial reporting:				
Material weakness(es) identified?	Yes <u>X</u> No			
Significant deficiency(ies) identified?	Yes X None reported			
Noncompliance material to financial statements noted?	YesXNo			
Federal Awards:				
Internal control over major programs:				
Material weakness(es) identified?	Yes <u>X</u> No			
Significant deficiency(ies) identified?	Yes X None reported			
Type of auditors' report issued on compliance for major programs	Unmodified			
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	Yes <u>X</u> No			
Identification of Major Programs:				
CFDA Number(s)	Name of Federal Program or Cluster			
93.145	HIV-Related Training and Technical Assistance			
93.939	HIV Prevention Activities - Non- Governmental Organization Based			
93.940	HIV Prevention Activities - Health Department Based			
Dollar threshold used to distinguish between Type A and Type B programs	<u>\$ 750,000</u>			
Auditee qualified as low-risk auditee?	X Yes No			

Schedule of Findings and Questioned Costs - Continued

Year Ended June 30, 2018			
Section 2 - Financial Statement Findings			
None.			
Section 3 - Federal Award Findings and Questioned Costs			
None.			

Summary Schedule of Prior Audit Findings

Year Ended June 30, 2017

There were no findings reported in the prior year audit.